

BEROEPSVERENIGING
DER BELGISCHE VRIESEN KOELNIJVERHEID

UNION PROFESSIONELLE BELGE DE L'INDUSTRIE DU FROID





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History

BVBVK/UPBIF is a spin-off of the original trade organisation, "Union Professionnelle Belge des Industries du Froid", which was first established in 1921.

In response to the rapid growth of logistics activities in Flanders and the specific needs and requirements of the sector, it was decided in 1935 to expand the trade organisation and make it independent.

BVBVK/UPBIF is aimed at all companies in the logistics sector that provide refrigerated and frozen storage facilities for third parties, as well as offering associated services.

Logistics and Cold Storage Industry: an evolving profession

Our industry encompasses all of the companies that provide logistics services for temperature-sensitive products as their core business. These companies are constantly evolving as the result of changing regulations, as well as through the efforts and effects

of innovative entrepreneurship. As companies change, so the whole industry automatically changes with them.

A great deal has changed since the early days of refrigeration and freezer plants. Many of the people currently working in the industry still remember how their fathers built their first cold storage units. How they made drawings and calculations on the back of cigar boxes. And how



they paid for everything in cash within their trade. The introduction of mechanised cooling and the advent of the forklift truck are still relatively fresh in our memories.

The way stocks were managed then can in no way be compared with modern-day registration systems. Not to mention temperature control, notification of breakdowns and computer programs that respond to alarm calls and restore operations to working order.

Food safety, quality, working conditions, business assistance, external safety and the environment are all areas that have developed and expanded explosively in the past 10 years – and hence have found their way into our companies and the industry as a whole.

The role of the industry organisation, from yesterday to today

In the beginning, the emphasis was on the transfer of information, with the industry drafting the General Storage Conditions. Next came a limited level of accessibility, when members were able to phone us and ask questions. As a result, BVBVK/UPBIF became a sort of ombudsman service. But there was talk of one-way traffic, from BVBVK/UPBIF to members only. And contacts between members focused mainly on trade matters. Slowly but surely greater use was made of the knowledge and experience of members. Things weren't just discussed actively between Board members, but also with individual members, in particular about the problems of port and inland cold storage depots in relation to the former IVK (Veterinary Inspection Institute) now the <u>FAVV</u> (Federal Food Safety Agency), and the BDBL (Belgian Department for Business and Agriculture), which became the current BIRB in 1967.

For the first time there was also a need to consult with government about the clarification

of all kinds of regulations, their application and the administrative workload that came with them.

BVBVK/UPBIF was still fulfilling the task of information-provider. Although, in addition to members, we also endeavoured to keep government officials informed. Most of you will still recall the first negotiations about the whys and wherefores of various forms of intervention.

Information steadily began to take the form of communication, creating an exchange of knowledge that left everyone better informed and the wiser for it.

Running in parallel to the explosive developments caused by industrialisation and automation, matters of food safety and the environment attracted more and more attention from government departments. The call from the industry became louder to have a clear voice heard in consultation with these same departments. The exchange of knowledge within the industry also became more important, with greater mutual openness between members. Training and educating staff required investment. Communication became the common thread in the industry. Which meant that the range of tasks that members – and hence also BVBVK/UPBIF – had to carry out became increasingly broad.

Forward-looking national and international business

In addition to communication, the industry association also took on the role of an active support provider more.

Members clamoured more and more loudly to have BVBVK/UPBIF play a part in the various national and/or Europe consultation bodies. Then there was the increasing need to participate actively in what government ministries were doing, as well as the FAVV, BIRB and Customs and Excise. By demonstrating how proactively we were dealing with international legislation and regulations, BVBVK/UPBIF finally became one of the discussions partners on the international market.

The importance of the sector

- BVBVK/UPBIF currently has 20 members.
- The sector represents a total investment of over 201 million EUR (2005).
- Annual turnover was in excess of 651 million EUR in 2005 and consisted of 90 per cent added value.
- The sector offers many future opportunities for the Belgian economy due to our country's favourable geographic location. It is also receiving increasing levels of support and attention from Government.

Mission

General

BVBVK/UPBIF aims to promote the professional interests of all business people in positions relating to the logistics and cold storage industry in the broadest sense. BVBVK/UPBIF wishes to create a platform for the development, training and ongoing education of everyone working as part of the "Supply Chain". This involves managing goods flows throughout the entire lifecycle of products.

To achieve this aim, BVBVK/UPBIF works closely with other national and international associations that are active in this area and which are striving towards similar goals.



Aims

BVBVK/UPBIF achieves its aims by:

- organising meetings that promote the exchange of knowledge and experience.
 Naturally this exchange does not involve disclosing proprietary business information:
- providing and promoting logistics training;
- maintaining and expanding national, European and international contacts;
- encouraging and having research conducted under its own responsibility in areas such as logistics, storage, refrigeration, freezing, energy, sustainability, packaging, transport, etc. in conjunction with colleges and universities;
- building and expanding a professional network of industry specialists;

Task

BVBVK/UPBIF has the task of:

- representing the cold storage sector in a professional manner
- promoting the interests of its members
- formulating shared viewpoints on topics that affect the entire sector
- acting as a central communication platform for members
- interpreting the standpoint of the sector in consultations with government, other industry federations and the social partners.

Organisation

The Board of Directors

The Board of Directors is made up of senior managers from member companies. The Board sets priorities and monitors the day-to-day operations of BVBVK/UPBIF.

The members of the Board of Directors are:

- Callaert, Theo (Chairman)
- Dooms, Christian (STEF-Benelux)
- Haspeslag, Xavier (Stockabo)
- Maertens, Philippe (Freeze & Store)
- Mauritz, Anton (Partner Logistics Van Soest)

- Put, Luc (Coldstar)
- Siongers, Jos (Sivafrost)

The core committee and secretariat

Theo Callaert has been appointed as National Chairman and Koen Vangoidsenhoven as Secretary. Mr Vangoidsenhoven is also charged with the day-to-day operation of the trade association. Luc Put, Anton Mauritz, Jos Siongers, Xavier Haspeslagh, Philippe Maertens and Christian Dooms provide the necessary support.

Working groups

Important topics are dealt with in working groups composed of industry specialists from member companies.

Examples include:

- Business logistics
- Communication and IT
- Purchasing
- Government assignments
- Programming
- Project guidance
- Energy

Some working groups are appointed for a short period only to examine specific problems that gradually lose their topicality.

Operations

The BVBVK/UPBIF has a flexible, light structure that requires a low level of fixed costs. The fundamental work of the association is carried out mainly in various working groups, taking account of the active participation of experts from member companies. These working groups focus on topics such as:

- Contract terms and conditions for logistics agreements
- Monitoring movements in cost prices
- Ranking logistical function classifications (PC 140-220 and 118/15)
- Contacts with government and sector organisations
- Various subjects relating to employment
- Safety and fire prevention
- Environmental issues
- Safeguarding competitive edge (particularly with regard to neighbouring countries)
- Quality and technological development

- Food safety
- etc.

Coordinates

For all other information, please contact the following address:

BVBVK/UPBIF

Leest-Dorp, 3 B-2811 Leest

telephone: +32 15 719595

fax: +32 15 719596 mobile: +32 475 265094 e-mail: <u>bvbk-upbif@telenet.be</u> website: <u>www.BVBVK.be</u>



Membership benefits

BVBVK/UPBIF member meetings

There is something that requires our attention almost every month. BVBVK/UPBIF holds around six member meetings every year. These meetings are generally free of charge. After or in between meetings, there is also an opportunity to consult with fellow members or speakers and Board members. This makes BVBVK/UPBIF a genuine, living trade organisation where you can pick up non-confidential and practical information.

BVBVK/UPBIF news e-mails

BVBVK/UPBIF members receive free news e-mails depending on what is newsworthy at the time. These news e-mails provide a bond that connects the association to its members. In addition to the diary of forthcoming events, these short, practical snippets feature a whole range of news from the sector, from other associations in Europe and around the world, and discussions about trade literature.

Basic training

Basic training courses are developed and adjusted according to needs and requests from members. 'Ongoing refresher education' is the motto. The courses are aimed at all job levels within the sector, including managers. If required, courses can be structured in modules. Course prices vary according to the time required.

BVBVK/UPBIF website

Our website at http://www.bvbvk.be went online at the beginning of 2009. A "Members-only site" is linked to the main

CO₂-koeling

Koude

Absorptiekoeling

Warmte

Elektriciteit

Micro-WKK

Waterstoftechnologie

Microgrids

website, where you will find a forum enabling you to post questions and/or thoughts, or answer questions from other members. There is also a page of interesting links and a download page for the electronic news e-mails and presentations made by speakers at member meetings.

Seminars, conferences and workshops

BVBVK/UPBIF keeps a close eye on new developments in the industry and, when appropriate, holds conferences and seminars to respond to them. These gatherings are state-of-the-art affairs and bring together experts and practical testimonials on stage. Members receive a discount of at least 10 to 20% to attend these events. Sometimes BVBVK/UPBIF also seeks alliances to develop international events. Members receive discounts for these events, too.

Our range of trade literature

BVBVK/UPBIF assists its members with recent new publications that can be ordered through the central BVBVK/UPBIF office. In general terms, good trade literature is very difficult to obtain from the average newsagent or bookstore. Significant discounts are also available for members.

Favourable rates also apply to subscriptions for various periodicals and magazines. These include:

- Inkoop & Logistiek
- Technisch Management
- Facility Management
- Transport en logistiek
- International Journal for Purchasing
- The European Purchasing Journal
- Beschaffung Aktuell
- CPO- Agenda
- and many others.

Consultancy

If you are looking for tailored legal, social, economic or environment advice, etc. our helpdesk is always available to answer your questions immediately. BVBVK/UPBIF has a very extensive knowledge bank containing information and the wording of various laws covering a very wide range of subjects.

How to become a member

Membership

Membership of BVBVK/UPBIF is a corporate membership, in which we consider a company as a unit with its own VAT registration.

Companies pay an annual membership fee. All members of staff working in the areas of purchasing or logistics can enjoy member <u>benefits</u>. Hence it is important when subscribing to notify the <u>secretariat</u> of the names and job titles of all such staff members working for you, as well as any significant changes to your organisation or workforce.

Membership fees.

Membership fees are as follows:

The membership fee owed annually by your company to BVBVK/UPBIF is calculated based on the storage capacity of your facilities and divided into the following capacity brackets:

 Bracket one
 0 m³ to 10,000 m³
 0.0327 €/ m³

 Bracket two
 > 10,000 m³ to 30,000 m³
 0.0273 €/ m³

 Bracket three
 > 30,000 m³
 0.0016 €/ m

Registration

Membership can be applied for by completing and submitting the application form below by fax or through the post.

Membership Application Form.

1. Compan	y name:	
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Fax: $+32/(0)$.		
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Contact person		
•••••	(job	title)
Tel.: +32/(0).		title)
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		ermit number(s):
		BRC, IFS, other: (please state)
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2. Logistics	s services (pleas	se state):
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\Box A = Cold sto	orage	\Box B = Customs storage
	-	□ D = Defrosting
\Box E = Packing		☐ F = Order picking (management and preparation of orders)
		bution \Box H = Stock management
\Box I = (Re)pack		□ J = Labelling
\Box K = Invoici	ina	□ L= Quality control
	ng a logistics	□ N = Customs document management
	c logistics	1 N – Customs document management
3. Storage	space per facili	ity
		
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Fax: $+32/(0)$.		
A	2	W 1
Area:		Headroom: m
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Contact person		
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Tel.: $+32/(0)$.		Personal e-mail:

If necessary, create additional facilities

If your application is approved by the Board of Directors, you will receive a debit note for payment of your membership fee. Membership begins from the time payment is registered. (Fax back to **015/719596**)